

***Lenders*** The following list is of lenders that my buyer clients have used in the past and have given positive feedback on. Chartwell Realty and Urban KC Living do not endorse these lenders but know they have been used in the past by clients. The first step in the home buying process is to get a preapproval letter. Please utilize the following list to get approved if you have not done so already.

\*\*\*NOTE\*\*\* If you are thinking about buying a condo or loft, it is more important than I can express that you work with a lender that currently deals with condos and lofts and has for some time. If not, you may not get the financing you are seeking on the day of close. Don't wait until your belongings are packed to realize this!! The following list can assist you with your condo and loft needs.

**Arvest Bank**

***Terry Hayter***

10685 Mission Road  
Leawood, KS 66206  
Direct: 913.239.1251  
Cell: 816.308.9551  
Fax: 913.341.2525  
[THayter@arvest.com](mailto:THayter@arvest.com)

**LeaderOne Financial**

***Joshua Switzer***

13600 W 95<sup>th</sup> Street  
Lenexa, KS 66215  
Direct: 913.432.0358  
Cell: 913.638.8653  
Fax: 913.647.7227  
[www.kansascitymtg.com](http://www.kansascitymtg.com)  
[joshuaswitzer@leader1.com](mailto:joshuaswitzer@leader1.com)